

Posting Preview

Job Requisition

Requisition Number:	03015171
Recruitment Open To:	UCD/UCDHS Employees and General Public
For Full Consideration Apply By:	11-14-2016
Closing Date:	Open Until Filled
Position:	DIRECTOR/EXECUTIVE DIRECTOR INNOVATION ACCESS
Payroll Title	INTELLECTUAL PROPERTY MGR 2
Number of Positions:	1
Salary:	Budgeted annual salary range: \$106,000.00 - \$181,000, commensurate with experience.
Appointment Type:	Career
Appointment Description:	100% Fixed; Monday - Friday; 8:00am - 5:00pm
Overtime Eligible: (FLSA)	Exempt
Union/HEERA Representation:	
Department:	TECHNOLOGY TRANSFER CENTER - 061801
Department Description:	<p>The Office of Research (OR) is charged with advancing the research mission of the campus, which includes services and resources that enhance research and other creative endeavors, relationships with government and industry, policy compliance, and oversight of an infrastructure of organized research.</p> <p>OR's responsibilities and objectives are achieved under the overall leadership of the Vice Chancellor for Research through three units which work collaboratively with each other: 1) Research Administration, 2) Technology Management and Corporate Relations (TMCR) and 3) Interdisciplinary Research and Strategic Initiatives (IRSI). The Office of Research oversees over 22 organized research units, special research programs and projects, and central facilities with approximately 1,119 employees, \$114 million in annual expenditures across multiple fund sources, and annual recharge income activity of \$22 million. Office of Research also administers the campus' research support programs of approximately \$2.7 million annually. The central administration units of OR (Business and Finance, Human Resources, InnovationAccess, Institutional Review Board, Interdisciplinary Research Support, Marketing and Communications, OR Technology, Office of Corporate Relations, Research Compliance and Integrity and Sponsored Programs) are comprised of approximately 127 employees.</p> <p>InnovationAccess is a unit of Technology Management and Corporate Relations (TMCR). The goal of TMCR at UC Davis is to help transform today's research and development into tomorrow's successful businesses, ensuring that nascent technologies emerging from campus research will be the seed for tomorrow's successful products, services and economic development. InnovationAccess provides services that</p>

	connect research to the marketplace and is focused specifically on protecting and commercializing intellectual property as well as fostering entrepreneurship within the campus community.
Location:	Davis
Position Details	
Job Summary:	<p>Under general direction of the AVC TMCR, the Innovation Access Executive Director (IA ED) provides principal leadership and oversight of campus IP matters in a broad range of technology areas representing research disciplines at the university including invention patentability and commercial impact assessment, critical evaluation and negotiation of IP-related contracts (letter agreements, option agreements, licenses, material transfer agreements, inter-institutional agreements, equity agreements, etc.)</p> <p>The IA ED is responsible for InnovationAccess management and operations for all staff, operations and activities, and is expected to provide strong, effective leadership to IA staff, recruit and retain talented and creative staff. Provide a supportive, intellectually fertile and stimulating environment and build and maintain an effective IP management and licensing office.</p> <p>In collaboration with the AVC TMCR and others in TMCR and OR, the IA ED is expected to foster a culture of collaboration with internal and external stakeholders in support of the translation of university research into societal impact through commercialization. Collaboratively promote and foster public-private business partnerships and entrepreneurial activities that can promote technology licensing and research partnering involving University intellectual and tangible property.</p> <p>Work closely with the AVC TMCR and Venture Catalyst to support the business, foundation IP and technology transfer objectives of programs run and managed by Venture Catalyst, in collaboration with the Institute for Innovation and Entrepreneurship, and to support a robust suite of services, programs and networks to facilitate a vibrant start-up culture and ecosystem within the broader Davis/Sacramento region.</p> <p>Coordinate internal campus planning, communication and decision-making with respect to all IP management and related business development matters. Consult with and advise other campus functions on all IP matters, including companion units within TMCR, the Office of Campus Counsel, the Office of Sponsored Research, Business Contracts, Institute for Innovation & Entrepreneurship, Clinical & Translational Sciences Ctr, Facilities Management, Audit Services and other administrative units.</p> <p>Advise Government & Community Relations and Venture Catalyst Economic Engagement functions to promote the role of University research and technology on economic and community impact. Work closely with the UC Office of the President and other UC campus technology transfer offices to advise on further the system-wide goals of the University of California's technology transfer program.</p> <p>The IA ED has delegated signature authority to execute IP-related documents necessary for the administration of IP matters and is responsible for approving non-standard terms providing rights to research sponsors for future IP. Work in close collaboration with the UC Office of General Counsel and UC Davis Campus Counsel to enforce the University's IP rights and manage legal disputes involving University intellectual property, and interface with business leaders on matters related to IP and its broader economic impact.</p>
	-Sit at a computer desk and view monitor for extended periods of time.

Physical Demands:	<p>-Lift multiple files or boxes of materials weighing up to 15 lbs, using a hand cart/dolly.</p> <p>-Extended use of office phone depending on workload (headset available)</p>
Work Environment:	<p>Restricted vacation during peak periods.</p> <p>Work flexible schedule evenings, weekends and holidays to meet operational needs.</p> <p>Travel on and off campus, at times on short notice.</p> <p>UC Davis is a smoke and tobacco free campus effective January 1, 2014. Smoking, the use of smokeless tobacco products, and the use of unregulated nicotine products (e-cigarettes) will be strictly prohibited on any UC Davis owned or leased property, indoors and outdoors, including parking lots and residential space.</p>
Qualifications	
Minimum Qualifications:	<p>Degree in science or engineering or an equivalent combination education and experience.</p> <p>Minimum of 10 years of experience in intellectual property protection, commercial assessment of early stage technologies and IP, and management and licensing of early stage technologies or senior management positions in industry or an equivalent combination of experience.</p> <p>Experience negotiating contracts and proven track record of successfully negotiating complex agreements and business contracts including understanding and crafting legal contract language typical for agreements transferring intellectual property including letter, option and license agreements and other transactions relating to the transfer of patentable and non-patentable technology.</p> <p>Experience leading complex IP and related negotiations with external business and not-for-profit entities.</p> <p>Knowledge of technology environment, trends and market conditions across industry sectors, and university research administration.</p> <p>Proven track record of successfully marketing and licensing early stage technologies and optimizing associated financial return.</p> <p>Knowledge of corporate and business / legal consideration pertaining to start-ups.</p> <p>Experience managing a large office and supervising high-level and experienced professionals.</p> <p>Experience with equity transactions.</p> <p>Extensive knowledge of US intellectual property law including patent and copyright law and relevant government regulations such as the Bayh-Dole Act</p> <p>Writing, interpersonal and communication skills.</p> <p>Familiar with technology tools for use in office and IP portfolio management.</p>
	<p>Advanced degree in engineering or science, senior-level industry management experience or an equivalent combination of education, skills and experience.</p>

Preferred Qualifications:	<p>At least 5 years of experience working at a major research university in a related role.</p> <p>Knowledge of University of California policy, university /industry relations related to IP, licensing, and conflict of interest.</p> <p>Extensive experience with complex corporate transactions including mergers and acquisitions, multi-party strategic alliances and research collaborations, and equity arrangements including venture investing, convertible debt, initial and follow-on public offerings and joint-ventures</p> <p>Registration with USPTO</p> <p>Experience working in a small business and/or corporate in an entrepreneurial setting.</p>
Search Category:	All Jobs
Background Check:	Yes