Venture Catalyst has engaged several campus and industry partners to expand potential funding available to particular technologies and projects through the STAIR and DIAL Grant programs. We may announce additional funding partners before the application deadlines. Please check the proof-of-concept programs web site for updates or contact us for more information.

**Campus Partners**

PIs from partner Colleges / Schools are eligible for additional support if their proposal is selected for an award through the regular review process.

Supplements will be 50% of the awarded budget and can be used for graduate student, post-docs, or staff salary support or other expenses.

Colleges / Schools will work with awardees and assigned STAIR Grant mentors to create modified budgets that best support projects.

**Industry Partners**

Partner companies will make up to $50,000 available per proposal for successful projects in their identified areas of interest.

PIs who believe that their proposal falls within the partner company’s scope should indicate their interest in being considered in the Project Abstract section of the online project application.

If a partner company selects a PI’s proposal for consideration, it will work with the awardee and assigned STAIR Grant mentors to create modified budgets that best support projects.

**Areas of interest:** Therapeutics, adjacencies, and supporting technologies in oncology, cardiovascular disease (including kidney and lung disorders), women’s health, ophthalmology, and cell and gene therapy.

See areas of interest below.
At Elanco (NYSE: ELAN), we provide those who raise and care for animals with solutions that empower them to advance a vision of food and companionship enriching life.

We understand the powerful role healthy animals play in making lives better. As pets increasingly become important parts of our families, so too does the need to help them live longer, healthier, higher-quality lives. As the global population grows, so too will the need to meet the demand for safe, affordable food for all.

Since our start at Eli Lilly and Company in 1954, Elanco has been working to empower our customers—from veterinarians to food producers to all those concerned with animal health—to address these global challenges, and advance a vision of food and companionship enriching life. We strive to develop and deliver products safe for consumers, animals and the environment through innovation and a shared vision to enrich the lives of people worldwide.

External Innovation:
Elanco’s partnership engine providing rapid evaluation of external opportunities for both Companion and Food Animals.

Benefits of partnering with Elanco:
• Global presence in food animal and companion animal markets
• Cross species disease research
• Significant sales and marketing capabilities in health and nutrition
• Extensive R&D capabilities with an innovative pipeline and approach
• Create alternative revenue streams and discover unrealized commercial value
Animal Health Licensing:
• Potentially faster route to market/income to support additional development efforts
• Rapid proof of concept in the target species
• Opportunities that fail in human health may become successful animal health products through re-purposing and may provide extended patent life

Food and Companionship Enriching Life Focused R&D Efforts

<table>
<thead>
<tr>
<th>Platform</th>
<th>Large Molecules</th>
<th>Vaccines</th>
<th>Small Molecules</th>
<th>Nutritional Health</th>
</tr>
</thead>
<tbody>
<tr>
<td>Species</td>
<td>Food Animal</td>
<td></td>
<td>Companion Animal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Cattle</td>
<td>Swine</td>
<td>Dogs</td>
<td>Cats</td>
</tr>
<tr>
<td></td>
<td>Poultry</td>
<td>Fish</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unmet Needs</td>
<td>Respiratory</td>
<td>Enteric/Gut Health</td>
<td>Parasiticide</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mastitis</td>
<td>Metabolic</td>
<td>Dermatology</td>
<td>Pain/Osteoarthritis</td>
</tr>
<tr>
<td></td>
<td>Parasticide</td>
<td></td>
<td>Cardiovascular</td>
<td>Diabetes</td>
</tr>
<tr>
<td>Ancillary Areas of Focus</td>
<td>Reproduction</td>
<td>Milk Production</td>
<td>Oncology</td>
<td>CKD</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>IBD</td>
</tr>
</tbody>
</table>